



## Feeling stuck?

Here are the key questions you need to answer to help you get from here to there.

1. **Where are we going?** *This is the vision question.* You can't get unstuck until you know where you want to be. If we don't answer this question, we tend to stay mired in our current circumstances.
2. **Why are we going there?** *This is the values question.* The values and principles behind the "why" will provide the purpose and passion to pursue the vision.
3. **Who will go with us?** *This is the people question.* Who will be on the team? Who will take the lead? From my experience, "who" should always precede "how."
4. **How will we get there?** *This is the strategy question.* Until you answer this question, you may have many people who buy into the vision but are left stuck guessing what to do.
5. **What do we have available?** *This is the resources question.* How much will it cost? How much time will we need? What physical space is required?
6. **Did we make it there?** *This is the measures question.* People and organizations who are stuck typically avoid answering this question honestly. They're content to stay stuck or whine about their situation.
7. **Where are we going next?** *This is the re-vision question.* There are plenty of organizations who have previously experienced success and then failed to answer this question. They're the one-hit wonders.

*\*Source Tony Morgan*

